**REQUEST FOR EXPRESSIONS OF INTEREST**

**(CONSULTING SERVICES – INDIVIDUAL CONSULTANT SELECTION)**

**Republic of Armenia**

**Trade Promotion and Quality Infrastructure Project**

**Loan Number 8390-AM**

**Assignment Title: International Resident Advisor for Development Foundation of Armenia (DFA)**

**Reference No. (As Per Procurement Plan): TPQI-C-2.1.4**

The Republic of Armenia has received financing from the World Bank toward the cost of the Trade Promotion and Quality Infrastructure Project, and intends to apply part of the proceeds for consulting services.

The Project is comprised of four components: (i) Component 1: Improving the effectiveness of the trade promotion and quality system; (ii) Component 2: Promoting investment and exports, (iii) Component 3: Modernizing the national quality infrastructure; and (iv) Component 4: Project management and monitoring and evaluation.

The objectives of Component 2 are to strengthen the capacity of local exporters to compete in foreign markets, facilitate cluster development, and attract efficiency seeking Foreign Direct Investment (FDI).

The objective of this assignment is to support effective implementation of the Component 2 of the Project, assist the Development Foundation of Armenia (DFA) to take a leadership role to develop, and strengthen the DFA to carry out the activities required to accomplish the outlined objectives of the Export led Industrial Policy and Investment Policy.

The duration of the assignment is one year, with possible extension.

Ministry of Economy of RA and Foreign Financing Projects Management Center of Ministry of Finance of RA (FFPMC) now invite eligible Individual Consultants (Consultants) to indicate their interest in providing the Services.

Interested Consultants should provide their CV, and also information demonstrating that they have the required qualifications and relevant experience to perform the Services.

***Qualification Requirements***

For this assignment an individual Consultant will be hired, with the following qualifications:

* Have at least Master’s degree in Economics, Business Administration or the Project-related field;
* Be a proven investment promotion/export development practitioner and strategist with at least 5 years of relevant experience in the area of investment/export promotion and with direct experience working in a national investment promotion agency (IPA) and/or trade promotion organization (TPO) at a senior management level;
* Have at least 3 years of relevant experience in the area of investment/export promotion in private sector;
* Demonstrate proven results achieved in different world regions;
* Be highly knowledgeable of investment and trade promotion practices;
* Excellent interpersonal, communication and project management skills, and ability to build effective working relations with counterparts in government and private sector are a prerequisite;
* Experience in Armenia in relation to the investment climate along investment promotion and export development activities would be an asset;
* Be comfortable working in a fast-paced environment with a capacity to deliver high-quality outputs and results under tight deadlines;
* Excellent oral and written communications in English;
* Understanding of Russian or French will be an asset; and
* Previous work experience with Armenian Diaspora will be an asset.

The attention of interested Consultants is drawn to paragraph 1.9 of the World Bank’s “Guidelines: Selection and Employment of Consultants under IBRD Loans & IDA Credits & Grants by World Bank Borrowers”, January 2011. (“Consultant Guidelines”), setting forth the World Bank’s policy on conflict of interest.

A Consultant will be selected in accordance with Section V, “Selection of Individual Consultants” method procedures set out in the World Bank’s “Guidelines: Selection and Employment of Consultants under IBRD Loans & IDA Credits & Grants by World Bank Borrowers” January 2011.

Further information can be obtained at the address below during office hours from *09:00 to 18:00 hours*.

Expressions of interest must be delivered in a written form to the address below (in person, or by mail, or by e-mail) by **October 9, 2015, 18:00 (local time)**.

Mr. Edgar Avetyan

Executive Director

Foreign Financing Projects Management Center (FFPMC)

Address: Tigran Mets 4, 3-rd floor,

Yerevan, Republic of Armenia

Telephone: (374-11) 91 05 81;

E-mail: [info@ffpmc.am](mailto:info@ffpmc.am)