**REQUEST FOR EXPRESSIONS OF INTEREST**

**(CONSULTING SERVICES – INDIVIDUAL CONSULTANT SELECTION)**

**Republic of Armenia**

**Trade Promotion and Quality Infrastructure Project**

**Loan Number 8390-AM**

**Assignment Title: Public Private Partnership (PPP) Manager**

**Reference No. (As Per Procurement Plan): TPQI-C-2.3.3a**

The Republic of Armenia has received financing from the World Bank toward the cost of the Trade Promotion and Quality Infrastructure Project, and intends to apply part of the proceeds for consulting services.

The Project is comprised of four components: (i) Component 1: Improving the effectiveness of the trade promotion and quality system; (ii) Component 2: Promoting investment and exports; (iii) Component 3: Modernizing the national quality infrastructure; and (iv) Component 4: Project management and monitoring and evaluation.

Among Sub-components under Component 2, the objective of Sub-component “Public Private Partnerships (PPPs) to promote Research, Skills and Cluster Development” is to support the upgrading of domestic industries, strengthen relationships with existing efficiency-seeking high-value added Foreign Direct Investment (FDI) and enhance the potential for new FDI, and facilitate industry-academia collaboration. This Sub-component includes two initiatives: Cluster Development PPPs and Research and Skills Development PPPs.

The objective of this Assignment is to ensure successful implementation of the two PPP initiatives, including the design and launch of PPP initiatives, coordination of PPP initiatives, related communication and outreach activities.

The duration of the assignment is one year, with possible extension.

Ministry of Economy of RA and Foreign Financing Projects Management Center of Ministry of Finance of RA (FFPMC) now invite eligible Individual Consultants (Consultants) to indicate their interest in providing the Services.

Interested Consultants should provide their CV, as well as information demonstrating that they have the required qualifications and relevant experience to perform the Services.

***Qualification Requirements***

For this assignment an individual Consultant will be hired, with the following qualifications:

* Degree in Business Management; Economic Development and/or related disciplines;
* At least 5 years of experience working in a private sector development either as policymaker, advisor, or in related business sector;
* Expertise in design and implementation of public-private partnership initiatives (i.e., successful preparation of PPP projects with financially closed projects in various sectors will be an asset);
* Knowledge and understanding of efficiency-seeking Foreign Direct Investment (FDI);
* Excellent negotiations and planning skills;
* Proven experience in management of industry-academia collaboration project;
* Knowledge and understanding of industry clusters and cluster development approaches will be an asset;
* Demonstrable experience of collaboration with the private sector and public sector;
* Strong conceptual and analytical skills;
* Ability to think/ operate innovatively and strategically to bring about change;
* Excellent interpersonal and team working skills and proven ability to be flexible and sensitive in demanding situations;
* Understanding of Republic of Armenia Export – Led Industrial Policy framework and the key sectors identified in the framework would be an asset;
* Knowledge and understanding of World Bank regulations and policies would be an asset;
* Excellent written and spoken communication skills in Armenian, English and Russian languages;
* Ability to facilitate technical discussions and to write reports in Armenian and English languages under tight deadlines
* Computer literacy.

The attention of interested Consultants is drawn to paragraph 1.9 of the World Bank’s “Guidelines: Selection and Employment of Consultants under IBRD Loans & IDA Credits & Grants by World Bank Borrowers”, January 2011. (“Consultant Guidelines”), setting forth the World Bank’s policy on conflict of interest.

A Consultant will be selected in accordance with Section V, “Selection of Individual Consultants” method procedures set out in the World Bank’s “Guidelines: Selection and Employment of Consultants under IBRD Loans & IDA Credits & Grants by World Bank Borrowers” January 2011.

Further information can be obtained at the address below during office hours from *09:00 to 18:00 hours*.

Expressions of interest must be delivered in a written form to the address below (in person, or by mail, or by e-mail) by **November 6, 2015, 18:00 (local time)**.

Mr. Edgar Avetyan

Executive Director

Foreign Financing Projects Management Center (FFPMC)

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